

GoSilico is a well-established start-up company located in Karlsruhe, Germany. We are a young and interdisciplinary team, driven by the idea of replacing laboratory experiments in the biopharmaceutical downstream process development by simulation work. Our core product is the software ChromX, that is sold to biopharma companies worldwide. In addition to the software, GoSilico supports its international customers with trainings, consulting and contract modeling services.

Key Account Manager

Location: Karlsruhe, Germany

Start Date: as soon as possible



Your Job.

As a key account manager at GoSilico, you are the main contact person for our international customers from the biopharmaceutical industry. Your job is to assure positive customer relations:

- key contact person for questions, feedback, needs and demands
- inform customers about new features and company updates
- regular satisfaction surveys
- pro-active calls to check customer's progress and current pains and need
- initiation and preparation of re-purchase process

Your Profile.

- Master or PhD in Biotech or related discipline
- profound background in pharma downstream process development
- experience in simulation technology highly appreciated
- relevant professional experience of at least two years desired
- friendly and winning manner
- empathy and a high degree of assertiveness
- fluency in English both written and oral

Your Benefits.

You will be working in an international, dynamic and growing start-up environment. Since we are a small company, everyone's contribution is extremely valuable and highly appreciated. You will be granted with a high degree of responsibility from day one on. Flat hierarchies, as well as fast and direct communication channels make your daily work at GoSilico pleasant and fun.

Contact: jobs@gosilico.com

We are looking forward to your application!