



<https://gosilico.com/jobs/sales-manager-biopharma-simulation/>

## Sales Manager

### Description

As a sales manager at GoSilico, you are responsible for winning international biopharma companies as new customers. You are the main contact person from first contacting until final product delivery.

### Responsibilities

- Promotion of technology on international conferences
- Product demonstration in telephone conferences and on-site
- Preparation of project proposals
- Price and contract negotiation
- Customer relations management

### Qualifications

- High degree of expertise in downstream process development
- Experience in simulation technology appreciated
- Doctoral degree or at least two years of relevant professional experience
- Ideally, you are a proven sales talent and avail your own business network
- Friendly and winning attitude, self-reliant, motivated and proactive character
- Assertiveness and outstanding communication and negotiation skills
- Fluency in English both written and oral

### Job Benefits

You will be working in an international, dynamic and growing start-up environment. Since we are a small company, everyone's contribution is extremely valuable and highly appreciated. You will be granted with a high degree of responsibility from day one on. Flat hierarchies, as well as fast and direct communication channels make your daily work at GoSilico pleasant and fun.

### Contacts

[jobs@gosilico.com](mailto:jobs@gosilico.com)

### Hiring organization

GoSilico

### Beginning of employment

as soon as possible

### Job Location

Kaiserstr. 183, 76133, Karlsruhe, Germany

### Working Hours

full-time

### Date posted

August 22, 2019

### Valid through

December 31, 2019